Academic year 2023-2024

Business Transfer Pathway Learning Outcomes

Business Management

Gain an understanding of business management concepts and the history of management. Explore the changing environment of business and managerial processes.

MEASURES	RESULTS	ACTIONS
Principles of Management	No results have been added.	No actions have been added.
Implementation Plan (timeline) Fall & Spring		
Key/Responsible Personnel Julie Haar/Bob Friederichs		
Indirect - Overall Course Grade		
Principles of Management: BUS 2220		
Target		
80% of students will earn a grade of "C" or above in Principles of Management.		

Principles of Accounting

Financial accounting is used to communicate information on the company's activities to outside users. Use a variety of hands-on learning tools to cover topics that include: recording transactions, preparing financial statements, inventory and merchandising, long-term assets, debt, common equity structures, time value of money concepts and ratio analysis.

MEASURES	RESULTS	ACTIONS
Principles of Accounting I	No results have been added.	No actions have been added.
Implementation Plan (timeline) Fall & Spring		
Key/Responsible Personnel Julie Haar/Bob Friederichs		
Indirect - Overall Course Grade		
Principles of Accounting I: ACCT 2000		
Target		
80% of students will earn a grade of "C" or above in Principles of Accounting I.		

Business Law

Examine the principles of law related to business, legal institutions in society, business ethics, and business organization structure. Emphasis will be placed on the American legal system as it relates to ethics in a business environment, contracts, product liability, dispute resolution, principal and agent relationships, and business organizational structure.

MEASURES	RESULTS	ACTIONS
Business Law	No results have been added.	No actions have been added.
Implementation Plan (timeline) Fall & Spring		
Key/Responsible Personnel Julie Haar/Bob Friederichs		
Indirect - Overall Course Grade		
Business Law: BUS 2200		
Target		

Business Transfer Pathway

80% of students will earn a grade of "C" or above in Business Law.

Marketing

Basic concepts of marketing as well as an understanding of the functions of marketing and how they relate to the entire marketing cycle. Examine how marketing strategies affect consumerism from a variety of perspectives.

MEASURES	RESULTS	ACTIONS
Principles of Marketing	No results have been added.	No actions have been added.
Implementation Plan (timeline) Fall & Spring		
Key/Responsible Personnel Julie Haar/Bob Friederichs		
Indirect - Overall Course Grade		
Principles of Marketing: MKTG 2525		
Target		
80% of students will earn a grade of "C" or above in Principles of Marketing.		